

# CAPABILITY STATEMENT

## National Supply & Support

*"More than a Supplier. Delivering quality, purpose and community impact."*

### STRATEGIC PARTNERSHIP

Wirrpanda Supplies | In partnership with Central Cleaning Supplies Pty Ltd  
& Waalitj Foundation





# ACKNOWLEDGMENT OF COUNTRY

*Wirrpanda Supplies acknowledges the Traditional Owners of Country throughout Australia and recognise their continuing connection lands, waters & communities.*

*We pay our respects to Aboriginal and Torres Strait Islander cultures, to Elders past, present and emerging.*





## Our Story – Our Purpose:

*Wirrpanda Supplies was born from a vision — a vision to do business differently. As a proud Indigenous man, I saw firsthand the barriers our people face when it comes to long-term economic opportunity.*

*I also saw a gap in the market for a supply partner that not only delivers quality products but also delivers purpose. With the backing of the Waalitj Foundation and our strong community roots, I founded Wirrpanda Supplies to bridge that gap — combining reliable, national procurement solutions with a social impact model that supports Indigenous employment, training, and business growth.*

*By partnering with Joe Camilleri (Central Cleaning Supplies), that vision gained even greater reach. Joe brought with him decades of supply chain experience and, more importantly, a genuine commitment to shared values — integrity, impact, and inclusion. Having a business partner who believes in the mission as deeply as I do is not only powerful — it's essential.*

*Today, we're more than a supplier. We're a trusted partner to organisations who want their procurement to make a difference — in quality, in culture, and in community.*

**- A message from Managing Director David Wirrpanda**

# Capability Overview

## Wirrpanda Supplies For Quayclean



### National Supply & Distribution

Australia-wide footprint: Major Distribution Centres in VIC, NSW, TAS, WA.

Fast Turnaround: Optimized logistics for prompt service.

Buffer Stock: High stock availability to mitigate shortages.

Sustainable Freight: Eco-conscious transport solutions.



### Client Support & Fulfilment

Dedicated Management: Personal account support for Quayclean.

Flexible Ordering: Tailored to site-specific needs.

Delivery Promise: Next-day metro delivery standards.

Continuity Planning: Proactive communication and backup protocols.



### Systems & Training

Free-On-Loan: Premium chemical dispensing systems.

Compliance: Professional, safe installations.

Education: Comprehensive staff training with certification.

Safety First: QR-coded Safety Data Sheets (SDS) access.



### Sustainability & Innovation

Emissions Tracking: Monitoring carbon footprint.

Green Operations: Hybrid vehicles, solar power, and recycling.

Eco-Products: Biodegradable and FSC certified range.

Future Tech: Robotic cleaning solutions and automation.



# Our National Presence – Today And Future

## Distribution Network & Growth



Head Office - Western Australia

Distribution Centre & Sales - Osbourne Park

New South Wales

Distribution Centre - Lidcombe

Sales - St Peters

South Australia

Head Office - Western Australia



Servicing States



Distribution States



Future Growth

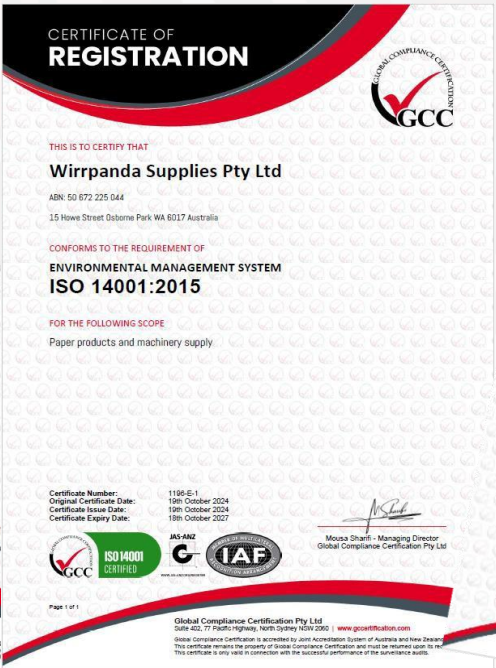
Forecasted branches in Queensland and Northern Territory to complete national coverage.



# Compliance Certification

## Integrated Management Systems

Wirrpanda Supplies proudly announces triple Integrated Management Systems Certification. Our primary focus is to meet our customer requirements and to strive to exceed customer expectations through rigorous standards and continuous improvement.





# Supply Nation Certified

**Proud to be recognised as a fully Indigenous owned business**

Wirrpanda Supplies is proud to announce we are Supply Nation Certified, recognizing us as a fully Indigenous-owned business.

This prestigious certification reflects our commitment to fostering economic growth and opportunities for Indigenous communities across Australia.

As a certified Indigenous business, we are dedicated to providing high-quality, reliable products and services, while contributing to the empowerment and sustainability of Indigenous enterprises.

Our Supply Nation Certification ensures that we meet the highest standards of accountability, and that we offer our clients the opportunity to support diversity in their supply chains.

By partnering with Wirrpanda Supplies, organizations not only gain access to exceptional products but also align with their supplier diversity and corporate social responsibility (CSR) goals. We take pride in the opportunity to drive positive change while delivering tailored solutions that meet the needs of our clients.

Let us help you achieve your business objectives while also supporting Indigenous-owned businesses in our nation.



# Indigenous Procurement

## Community Impact



### Commitment & Partnership

Supporting Indigenous communities and culture through procurement and product distribution. We have been partnering with Certified Indigenous companies to foster economic independence.



### Economic Impact

Strengthening long-term community outcomes by supporting Indigenous-owned small businesses through targeted procurement and sustained capability development.



### Community Support Partner

Aligned with the Waalitj Foundation to empower Aboriginal and Torres Strait Islander peoples through education, employment, and business opportunities. Wirrpanda Supplies donates 3% of revenue back into Indigenous communities and plays a pivotal role in sponsorship programs across the organisation.





# Optimised Chemical Dispensing

Free On Loan Equipment & Systems

*"Built-in Consistency with Every Bottle: Each Wirrpana dispenser includes a pre-installed dilution tip, guaranteeing correct ratios and chemical integrity - everytime."*



## Precision & Cost Control

Reduce chemical waste and operational costs through accurate, automated dilution systems that eliminate guesswork.



## Safety & Compliance

Ensure accurate dilution for safety and regulatory compliance. Closed-loop systems minimize staff exposure to concentrates.



## Sustainability in Practice

We explore reuse options and collect empty bottles from your site during scheduled deliveries to support environmental goals.



## Proactive Support

Immediate notifications on product discontinuations with coordinated replacement plans, updated SDS, and spray bottles.

# Capability Overview

## Wirrpanda Supplies For Quayclean



### Elevating Cleanliness with Purpose

At **Wirrpanda Supplies**, we don't just deliver high-quality cleaning and environmentally friendly products—we deliver impact. This display highlights our full range of professional-grade solutions, designed for commercial environments that demand performance, safety, and sustainability.

✅ **Trusted Products:** From surface cleaners to specialty solutions like *Wirra Soft*, our products are formulated for effectiveness and eco-consciousness.

🌍 **Sustainable Values:** We proudly invest in a sustainable future for Indigenous communities, supporting employment, training, and economic empowerment.

👷 **Workforce Ready:** Our gear and supplies are tailored for real-world use, backed by a commitment to workplace safety and compliance.

💛 **Community First:** Every purchase helps build stronger, more inclusive communities across Australia.





# Chemical Safety & Storage

## Storage Solutions For Safer Workplaces



### Training & Support

- Safety
- Compliance
- Best Practice

"Chemical safety and correct storage practices are comprehensively covered in our on-site training sessions to empower your team and reduce risk."



### Visual Compliance

Wirrpanda Supplies creates customised wall charts branded with your logo, featuring QR codes that provide instant access to Safety Data Sheets, making chemical safety information clear, accessible, and workplace-ready.



### Sustainable Sourcing

We actively recommend safer, more sustainable alternatives—often available directly from your existing supplier range. Wirrpanda Supplies is proud to announce our entire chemical range is Australian made & Owned. Our range also includes GECA certified products – safer for you & the world we work!

Wirrpanda supplies						
Product/Application	Use Directions	Use Rate	GHS Class	PPE	Risks & Safety	SDS
All Purpose #1	For general cleaning of non-porous surfaces. Dilute with water. Apply with a spray bottle or mop. Rinse thoroughly.	1:10	Corrosive	Gloves, Eye Protection	Irritation to skin and eyes.	QR Code
Disinfectant Cleaner #2	For disinfecting non-porous surfaces. Dilute with water. Apply with a spray bottle or mop. Allow to dry.	1:10	Corrosive	Gloves, Eye Protection	Irritation to skin and eyes.	QR Code
Washroom #3	For cleaning washroom floors and walls. Dilute with water. Apply with a mop. Rinse thoroughly.	1:10	Corrosive	Gloves, Eye Protection	Irritation to skin and eyes.	QR Code
Glass Cleaner #4	For cleaning glass surfaces. Dilute with water. Apply with a spray bottle. Wipe with a clean cloth.	1:10	Corrosive	Gloves, Eye Protection	Irritation to skin and eyes.	QR Code
Floor Base Sealer #5	For sealing concrete floors. Apply with a roller. Allow to dry.	1:10	Corrosive	Gloves, Eye Protection	Irritation to skin and eyes.	QR Code
Floor Sealer Finish #7	For finishing concrete floors. Apply with a roller. Allow to dry.	1:10	Corrosive	Gloves, Eye Protection	Irritation to skin and eyes.	QR Code
Multi Clean Degreaser #11	For cleaning greasy surfaces. Dilute with water. Apply with a spray bottle or mop. Rinse thoroughly.	1:10	Corrosive	Gloves, Eye Protection	Irritation to skin and eyes.	QR Code
HD Graffiti Remover #14	For removing graffiti from concrete surfaces. Apply with a brush. Allow to dry.	1:10	Corrosive	Gloves, Eye Protection	Irritation to skin and eyes.	QR Code
Rite & Brink Cleaner #15	For cleaning concrete surfaces. Dilute with water. Apply with a spray bottle or mop. Rinse thoroughly.	1:10	Corrosive	Gloves, Eye Protection	Irritation to skin and eyes.	QR Code
Hand Sanitiser Liquid 70% #16	For sanitising hands. Apply to hands and rub thoroughly.	1:10	Corrosive	Gloves, Eye Protection	Irritation to skin and eyes.	QR Code
First Aid						
CONTACT US: 131 808   sales@wirrpandasupplies.com.au   www.wirrpandasupplies.com.au						

Wirrpanda supplies						
Product/Application	Use Directions	Use Rate	GHS Class	PPE	Risks & Safety	SDS
G3 - Washroom Cleaner/Maintainer	For cleaning washroom floors and walls. Dilute with water. Apply with a mop. Rinse thoroughly.	1:10	Corrosive	Gloves, Eye Protection	Irritation to skin and eyes.	QR Code
G4 - Air Freshener/Deodoriser	For freshening the air. Dilute with water. Apply with a spray bottle. Wipe with a clean cloth.	1:10	Corrosive	Gloves, Eye Protection	Irritation to skin and eyes.	QR Code
G5 - Antibacterial Floor Degreaser	For cleaning greasy floors. Dilute with water. Apply with a spray bottle or mop. Rinse thoroughly.	1:10	Corrosive	Gloves, Eye Protection	Irritation to skin and eyes.	QR Code
G6 - HD Window Cleaner	For cleaning windows. Dilute with water. Apply with a spray bottle. Wipe with a clean cloth.	1:10	Corrosive	Gloves, Eye Protection	Irritation to skin and eyes.	QR Code
Advanced Cream Cleaner	For cleaning greasy surfaces. Dilute with water. Apply with a spray bottle or mop. Rinse thoroughly.	1:10	Corrosive	Gloves, Eye Protection	Irritation to skin and eyes.	QR Code
Gum Remover	For removing gum from surfaces. Apply with a brush. Allow to dry.	1:10	Corrosive	Gloves, Eye Protection	Irritation to skin and eyes.	QR Code
Graffiti Remover	For removing graffiti from concrete surfaces. Apply with a brush. Allow to dry.	1:10	Corrosive	Gloves, Eye Protection	Irritation to skin and eyes.	QR Code
Advanced Gel Bleach	For cleaning concrete surfaces. Dilute with water. Apply with a spray bottle or mop. Rinse thoroughly.	1:10	Corrosive	Gloves, Eye Protection	Irritation to skin and eyes.	QR Code
First Aid						
CONTACT US: 131 808   sales@wirrpandasupplies.com.au   www.wirrpandasupplies.com.au						



## Wirrpanda Supportive Materials

### Training & Support

Safety

Compliance

Best Practice

"Safety Data Sheets are made instantly accessible via QR codes, allowing staff to save them directly to their mobile devices, with customised Safety Data Sheet folders provided for all storerooms storing Wirrpanda chemicals."





# Wirrpanda Supportive Materials

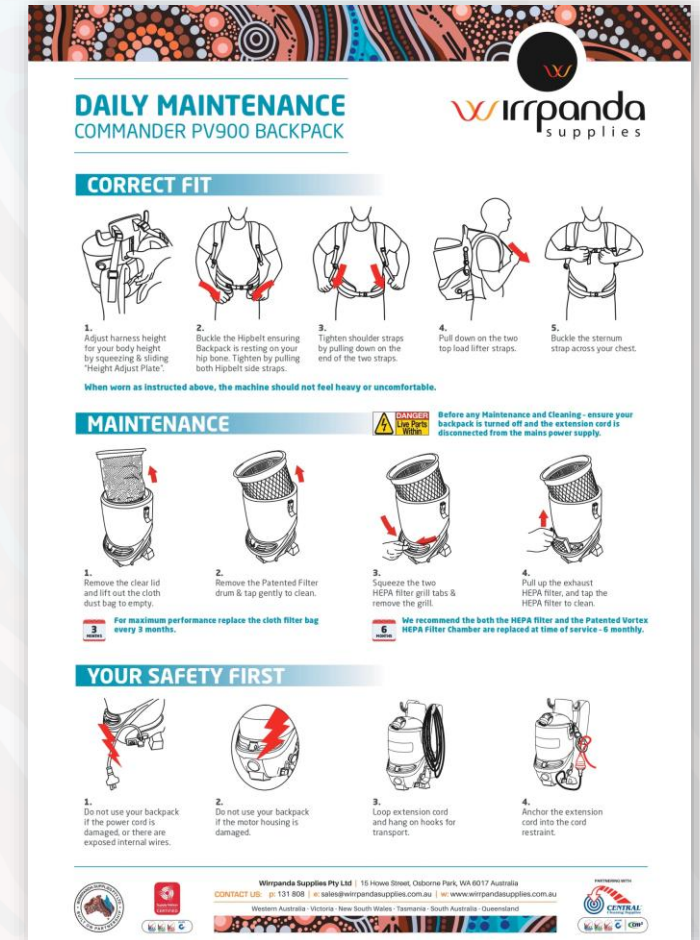
## Training & Support

Safety

Compliance

Best Practice

We provide safety training on correct backpack vacuum operation to ensure equipment is used properly, reducing physical strain and removing risk from the task while promoting safe and efficient cleaning practices.





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## COMMANDER 900 BACKPACK

MOST COMFORTABLE BACKPACK

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# Chemical Safety & Storage

## Storage Solutions For Safer Workplaces

We specialise in certified flammable liquid storage cabinets and bunding systems for bulk and shelf storage, ensuring full compliance with Australian safety standards and regulatory requirements.

**Battery Storage Cabinet**  
— segregated, ventilated,  
fire-resistant



### Certified Cabinets

Supply of certified storage solutions, including cabinets specifically designed for the safe and compliant storage of flammable liquids, hazardous materials, and lithium batteries.

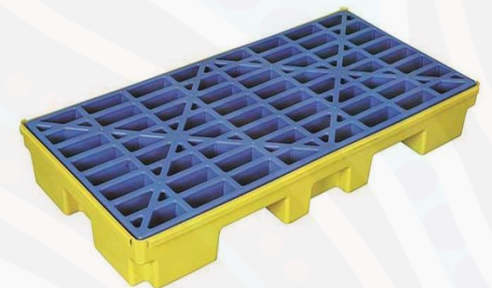


### Bunding Systems

Complete bunding solutions for bulk and shelf-based storage, including containment trays designed for 5L loose bottles.



**Flammable Liquids Safety Cabinet** — 100L capacity



**Bunding system -**  
Contains leaks and  
prevent hazards

# Chemical Safety & Storage

## Storage Solutions For Safer Workplaces



### Training & Support

Safety

Compliance

Best Practice

*"Chemical safety and correct chemical handling practices are comprehensively covered in our on-site training sessions to empower your team and reduce risk."*



### Certified user certificates

Chemical safety training is provided on-site and via QR-code-enabled training programs, with certificates awarded to cleaning teams upon completion. This provides an effective way to capture and track chemical safety awareness within your training matrix. Managers also receive a comprehensive Q&A record to support compliance and record-keeping requirements.



### Chemical Training

Chemical training is developed to meet individual site requirements—such as schools, hospitals, and childcare facilities—with safety as the primary priority. Training is delivered throughout each rollout and can be seamlessly incorporated into the customer's induction process.





# Environmental Sustainability

## Our Principles



**We are continually searching for ways to reduce the environmental footprint, without compromising service delivery.**

### Our Commitment

Wirrpanda Supplies Pty Ltd



### Our Goal

Deliver safe, environmentally sound products and services while ensuring injury-free workplaces for our staff and clients.



### Responsible Operations

Minimise environmental impact through heightened awareness, efficient resource use, and rigorous waste reduction (reuse & recycle).



### Eco-Friendly Products

A wide range of biodegradable and carbon-neutral solutions, backed by ongoing research into renewable materials.



### Sustainable Practices

Implementation of fully recyclable packaging, minimal shipping materials, and the continuous introduction of new green products.



### Partnership Approach

Working closely with employees, suppliers, and customers to protect and enhance the environment through shared responsibility.



# Environmental Sustainability

## Paper Supply & Manufacturing



Wirrpana Supplies is committed to sourcing paper products that balance quality with stringent environmental responsibility.

### **Manufacturing Partnerships**

Environmentally Responsible Sourcing: We select local and international partners based on their demonstrated commitment to sustainable manufacturing practices and ethical labor standards.

### **Certified Paper Range**

FSC-certified products are already available within our core range, with more continually added to expand eco-friendly options for our clients.

### **Forest Stewardship Council**

*"FSC helps take care of forests and the people and wildlife who call them home. Our forests give us many things like books, tissues, furniture and so much more. FSC helps you keep your life full of forest products while keeping our forests full of life."*



### **Sustainable Choice**

Prioritising renewable materials and ethical supply chains to protect our environment.

**FSC Certified**

**Recyclable**



# Value Beyond Supply

Innovation, Scale & Training



01

## NATIONAL INFRASTRUCTURE

Broad distribution network and dedicated training facilities across all branches ensure consistent service delivery Australia-wide.



02

## INNOVATION PARTNERSHIPS

Exclusive technologies and strategic partnerships that enhance cleaning performance, maximize safety, and drive sustainability goals.



03

## TRAINING COMMITMENT

Comprehensive education programs designed to empower your team:

Interactive workshops and onsite training during setup

Ongoing refresher sessions with certification

Hands-on education covering tools, equipment, chemicals, and basic maintenance

# Total Asset Control, Anywhere

## Digital Platform Overview



Empower your team with a digital platform that simplifies asset tracking, maintenance, and reporting—providing visibility when and where you need it.



### Real-Time Tracking & Analytics



Monitor location, usage, and condition of assets through a dynamic dashboard. Gain actionable insights into fleet deployment and operational efficiency instantly.



### Automated Maintenance



Set inspection routines and manage service workflows with customizable rules that fit your operations. Ensure compliance and prevent downtime before it occurs.



### IoT-Driven Predictive Insights



Connect with IoT hardware to detect anomalies and optimise performance. Leverage real-time data to make proactive decisions rather than reactive repairs.



### QR Code-Enabled Workflows



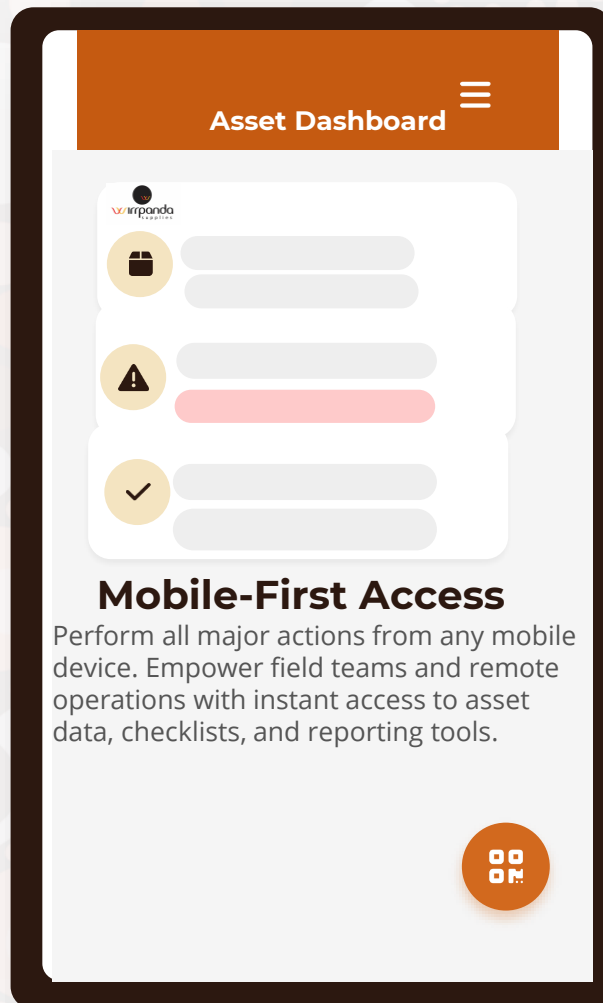
Instantly access checklists and report issues using unique QR codes for each asset. No app installation needed—just scan and interact for immediate results.





# Total Asset Control, Anywhere

## Mobile Access & Future Roadmap



IN DEVELOPMENT

## Future Capabilities

Enhancing ROI through real-time insights and automated workflows.

### "1" Seamless Tracking & Integration

Advanced connectivity options to integrate asset data directly into your central management systems, providing a unified view of all operations.

### Real-Time Monitoring

Live status updates and usage analytics to predict maintenance needs before they become critical failures.

### Automated Workflows

Trigger automatic service requests and replenishment orders based on asset condition data and usage patterns.

# Flexible Ordering

## Built For Business



Give your teams the freedom to order how they work best—whether in the office, warehouse, or field.



### Seamless System Integration

Connect directly with your ERP or procurement platform using EDI, cXML, or punchout catalogs. Orders flow into your existing systems without manual entry.



### Smart Replenishment Options

Restock using par levels, barcode scanning, or mobile replenishment lists. Reduce stockouts and overordering with automated triggers.



### Voice-Activated Ordering

Enable hands-free ordering via our AI Chatbot—ideal for busy environments or accessibility needs, increasing efficiency on the go.



### Mobile App Convenience

Order from anywhere using our mobile app or secure B2B portal. Team members can log in to place orders or apply for access instantly.



# Flexible Ordering

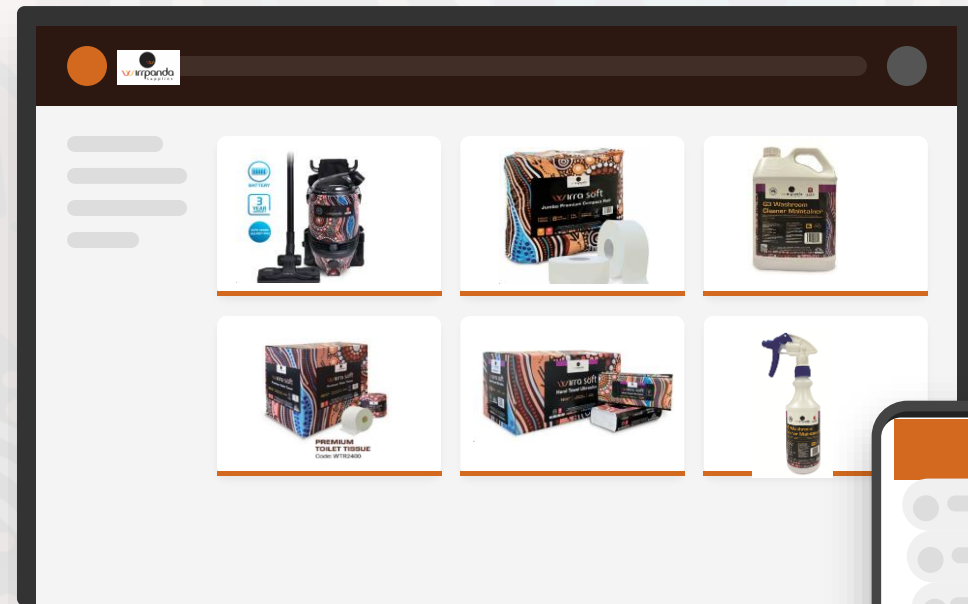
## B2B Ordering Portal



"Order how you want, when you want, from any device"

AVAILABLE 24/7

- Order History
- Quick Re-order
- Mobile Optimised
- Personalised Catalogs
- Saved Lists
- Account Controls



Give your teams the freedom to work efficiently. Our seamless B2B portal connects office, warehouse, and field operations with real-time data and intuitive tools.

# Controlled Commerce

## Oversight, Compliance & Workflow



### Custom Catalogues

Display only relevant products for each business unit or site. Tailored views reduce ordering errors and eliminate unauthorized product purchases.



### Granular Controls

Define exactly who can order, what they can buy, and spending limits. Controls are aligned strictly with your operational budgets and policies.



### Approval Workflows

Route orders automatically for review based on value, category, or user role. Approvers can act instantly via desktop or mobile devices.



### Vendor Requests & Quoting

Streamline procurement for non-standard items by requesting quotes from multiple suppliers directly through the platform.



### Head Office Control

Central teams retain full visibility and strategic control over spend, while empowering local sites with the efficient tools they need to operate.



# Smarter Spend & Strategic Insights

Real-Time Reporting, Compliance & Budget Control



## Customisable Spend Controls

Set strict budget thresholds, restrict specific categories, and manage user permissions to prevent overspending before it happens.



## Power BI Dashboard Integration

Interactive, filterable dashboards linked directly to live system data—providing instant feedback across sites and categories.



## Inventory & Operational Analytics

Track stock levels, product mix, service history, and incident trends to optimize procurement and daily operations.



## Audit Trail & Compliance

Full traceability with digital documentation, inspection records, and compliance tracking for internal standards.

### Executive Procurement Overview

Power BI

Live Data • Last updated: Just now

YTD SPEND

**\$1.24M**

↓ 4.2% vs Budget

COMPLIANCE RATE

**98.5%**

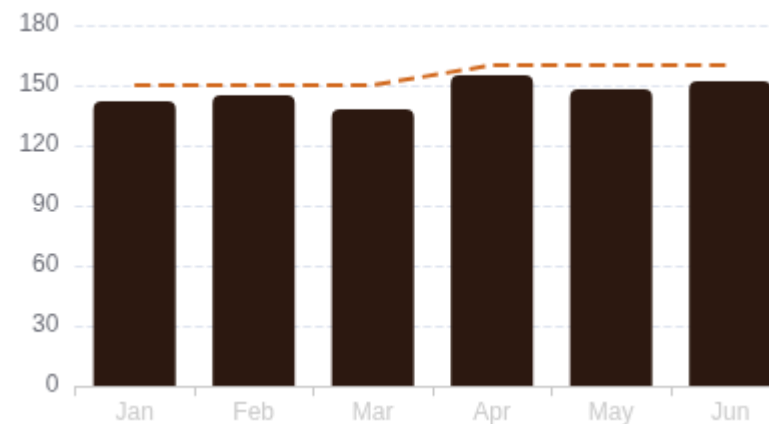
↑ 1.5% vs Target

ACTIVE ORDERS

**142**

— On Track

### Monthly Spend vs Budget



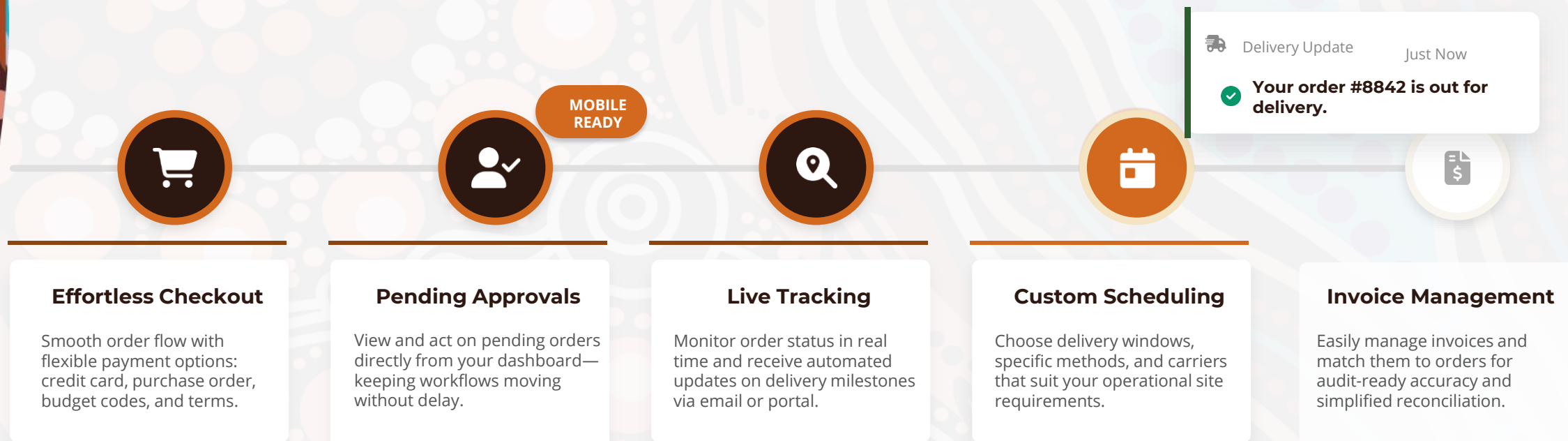
### Category Mix



# Seamless Checkout & Tracking

## Visibility From Cart To Delivery

Deliver a frictionless experience with full visibility and control at every stage of the procurement journey.





# BUDGET OVERSIGHT & NOTIFICATIONS

## Real-Time Reporting, Compliance & Control



### Budget & Cost Oversight

Monitor budgets, depreciation, and cost centers with automated alerts and customizable controls to ensure financial discipline.



### Real-Time Notifications

Receive instant alerts for deadlines, work orders, and critical events directly to your mobile device or dashboard.



### Self-Service Access

Empower teams to independently access reports, documents, and dashboards without administrative bottlenecks.



### Cost Center Management

Granular visibility into spending across departments and operational units for precise allocation and tracking.



### Budget & Alert Center

Power BI

Live Data • Last updated: 1 min ago

REMAINING BUDGET

**\$84.2K**

✓ On Target

PENDING ALERTS

**5**

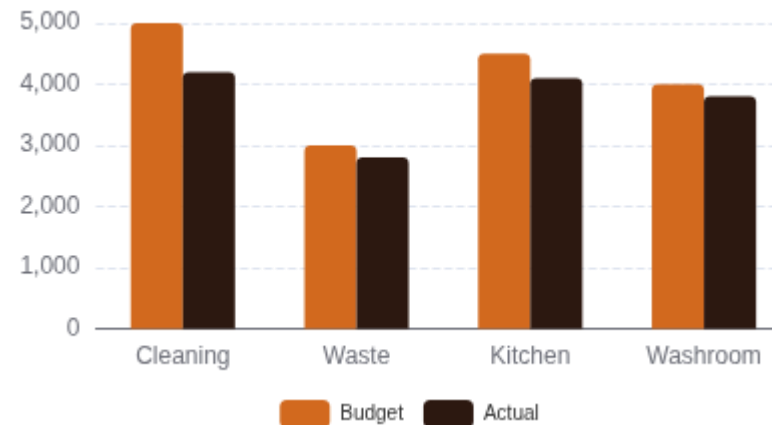
⚠ Action Req.

ACTIVE COST CENTERS

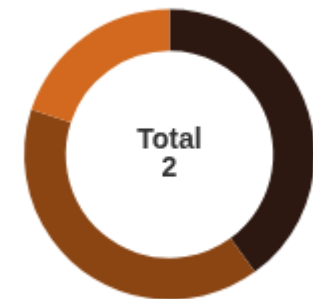
**12**

— Stable

### Budget vs Actual by Cost Center



### Alert Distribution



# Partnership Benefits & Next Steps

## Delivering Value & Action



## Why Partner with Wirrpanda Supplies?

For Quayclean, this partnership delivers a unique combination of national scale, technical depth, and ESG leadership. We provide the infrastructure of a major national supplier with the purpose-driven impact of a certified Indigenous business.

Our focus is on driving consistency, compliance, and speed-to-site across your operations, ensuring total cost control while actively contributing to your reconciliation action plan.



### Strategic Value

Unmatched national scale backed by deep technical expertise and verified ESG leadership.



### Operational Excellence

Ensuring consistency, compliance, and total cost control across your entire site network.



### Action Plan

1. Confirm product range and catalogue.
2. Align approval workflows and permissions.
3. Schedule staff onboarding and training.



# Discover the Full Wirrpanda Range

Reliable and High-quality Products

[WWW.WIRRPANDASUPPLIES.COM.AU](http://WWW.WIRRPANDASUPPLIES.COM.AU)







## *Creating a sustainable future, one partnership at a time*

Thank you for your ongoing support of Indigenous businesses and the communities we represent. Your commitment plays a meaningful role in strengthening economic participation, creating opportunities for sustainable growth, and empowering our people. Your support helps create lasting impact and reflects a genuine commitment to strengthening Indigenous participation and future growth